

#### **Content Coordinator: Stephanie Fargas**

#### Series 40, Edition 7, Winter 2013

Editor: Juste Fanou

CSC (Construction Specifications Canada) is a non-profit association committed to the ongoing development and delivery of quality education programs, publications and services for the betterment of the construction community.

The Toronto necifier

#### 2012

September 11th Energy Codes

October 2nd Point Supported Glazing

November 8th ATLAS Plant Tour

December 4th Lansdowne Park Redevelopment

#### 2013

January 8th Re-roofing Garden Roofs

February 5th Designing on the Frontier

February 28th Annual Curling Bonspiel

March 4th No Frills Trade Show

March 28th Convenience Group Facility Tour

April 2nd Specifying Hardware

April 25th Woodbine Fun Night

May 7th Glass Technologies & AGM

June 06th Dinner and Dance Cruise

August 15th Annual Golf Tournament

# 35<sup>th</sup> annual NO frils

## Monday, March 4, 2013

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# Chair's Message: You never get a second chance to make a first impression.

By: Russ Snow



There is a debate as to who had said this now famous line. Was it Oscar Wilde, Will Rogers, or Mark Twain ? In my mind, I really don't think it matters who said it, but the content certainly does hold true – first impressions.

Are you an individual that decides to recite a novel about everything you have done in

your lifetime and all of your accomplishments? Or are you the individual that is very low key and lets experience and reputation speak for themselves? The way we describe ourselves is critical to making a good first impression and defines how we are perceived by others. When meeting someone for the first time, we all need to be aware of how we are describing ourselves and try not to go overboard.

Following is something that I wanted to share that I thought was both interesting and insightful regarding certain terms that may be best avoided when describing yourself to others.

"Picture this. You meet someone new. "What do you do?" she asks.

"I'm an architect," you say.

"Oh, really?" she answers. "Have you designed any buildings I've seen?"

"Possibly," you reply. "We did the new student center at the university..."

"Oh wow," she says. "That's a beautiful building ... "

Without trying -- without blowing your own horn -- you've made a great impression.

Now picture this. You meet someone new. "What do you do?" he asks.

"I'm a passionate, innovative, dynamic provider of architectural services with a collaborative approach to creating and delivering outstanding world-class client and user experiences."

All righty then.

Do you describe yourself differently – on your website, promotional materials, or especially on social media – than you do in person? Do you use cheesy clichés and overblown superlatives and breathless adjectives? Do you write things about yourself you would never have the nerve to actually say? Here are some words that are great when other people use them to describe you – but you should never use to describe yourself:

1. "Innovative." Most companies claim to be innovative. Most people claim to be innovative. Most are, however, not. That's okay, because innovation isn't a requirement for success. If you are innovative, don't say it. Prove it. Describe the products you've developed. Describe the processes you've modified. Give us something real so your innovation is unspoken but evident... which is always the best kind of innovative to be.

**2.** "World-class." Usain Bolt: world-class sprinter, Olympic medals to prove it. Lionel Messi: world-class soccer (I know, football) player, four Ballon d'Or trophies to prove it. But what is a world-class professional or company? Who defines world-class? In your case, probably just you.

**3. "Authority."** Like Margaret Thatcher said, "Power is like being a lady; if you have to say you are, you aren't." Show your expertise instead.

**4. "Results oriented."** Really? Some people actually focus on doing what they are paid to do? We had no idea.

**5. "Global provider."** The majority of businesses can sell goods or services worldwide; the ones that can't are fairly obvious. Only use "global provider" if that capability is not assumed or obvious; otherwise you just sound like a small company trying to appear big.

**6. ''Motivated.''** Check out Chris Rock's response (not safe for work or the politically correct) to people who say they take care of their kids. Then substitute words like "motivated." Never take credit for things you are supposed to do – or supposed to be.

7. "Creative." See particular words often enough and they no longer make an impact. "Creative" is one of them. (Use finding "creative" references in random LinkedIn profiles as a drinking game and everyone will lose -- or win, depending on your perspective.). "Creative" is just one example. Others include extensive, effective, proven, influential, team player... some of those terms may truly describe you, but since they are also being used to describe everyone they've lost their impact.

**8. "Dynamic."** If you are "vigorously active and forceful," um, stay away.

**9. "Guru."** People who try to be clever for the sake of being clever are anything but. Don't be a self-proclaimed ninja, sage, connoisseur, guerilla, wonk, egghead... it's awesome when your customers affectionately describe you that way. Refer to yourself that way and it's obvious you're trying way too hard to impress other people – or yourself.

## Chair's Message (Cont.)

## Past Chair's Message

By: Russ Snow

**10.** "**Curator.**" Museums have curators. Libraries have curators. Tweeting links to stuff you find interesting doesn't make you a curator... or an authority or a guru.

**11. "Passionate."** I know many people disagree, but if you say you're incredibly passionate about, oh, incorporating elegant design aesthetics into everyday objects, to me you sound over the top. The same is true if you're passionate about developing long-term customer solutions. Try the words focus, concentration, or specialization instead. Or try "love," as in, "I love incorporating an elegant design aesthetic in everyday objects." For whatever reason, that works for me. Passion doesn't. (But maybe that's just me.)

**12. "Unique."** Fingerprints are unique. Snowflakes are unique. You are unique – but your business probably isn't. That's fine, because customers don't care about unique; they care about "better." Show you're better than the competition and in the minds of your customers you will be unique.

**13. "Incredibly...**" Check out some random bios and you'll find plenty of further-modified descriptors: "Incredibly passionate," "profoundly insightful," "extremely captivating..." isn't it enough to be insightful or captivating? Do you have to be profoundly insightful? If you must use over-the-top adjectives, spare us the further modification. Trust that we already get it.

**14. "Serial entrepreneur."** A few people start multiple, successful, long-term businesses. They are successful serial entrepreneurs. The rest of us start one business that fails or does okay, try something else, try something else, and keep on rinsing and repeating until we find a formula that works. Those people are entrepreneurs. Be proud if you're "just" an entrepreneur. You should be.

**15.** "**Strategist.**" I sometimes help manufacturing plants improve productivity and quality. There are strategies I use to identify areas for improvement but I'm in no way a strategist. Strategists look at the present, envision something new, and develop approaches to make their vision a reality. I don't create something new; I apply my experience and a few proven methodologies to make improvements. Very few people are strategists. Most "strategists" are actually coaches, specialists, or consultants who use what they know to help others. 99% of the time that's what customers need – they don't need or even want a strategist.

**16.** "**Collaborative.**" You won't just decide what's right for me and force me to buy it? If your process is designed to take my input and feedback, tell me how that works. Describe the process. Don't claim we'll work together -- describe how we'll work together.

That's my list -- clearly subjective and definitely open to criticism." – Jeff Haden, ghostwriter.



By: Steve Gusterson

As I'm sure most readers of the Toronto chapter Specifier noticed in last month's edition, our annual call for nominations of a number of elected officer's positions is open. As it presently stands the Toronto chapter executive has a full complement of very dedicated volunteers that work tirelessly to provide value and entertainment to the

membership along with striving to meet the vision, core values and beliefs of the association.

I would encourage all members of CSC to actively participate in chapter events, either on the executive committee, a sub-committee or chapter sponsored events. While the time commitment can be onerous, the rewards are long lasting. The satisfaction of seeing an important event succeed through the sole efforts of volunteers is a wonderful experience (and so is the relief you feel once it's all over!). Each year, the association and chapters recognize volunteer members that have embraced the passion and the unofficial "I am CSC" motto with awards of merit. More importantly to me are the business relationships and personal friendships that have developed over my years of involvement with CSC.

Anyone wishing to accept the commitment and challenges of volunteering should get their nominations in straight away. If elections are required, I would encourage all Toronto chapter members to thoroughly review the qualifications of the nominees and return their ballots as directed.





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#### The Toronto Specifier

#### **CSC - Toronto Chapter**

## Dinner Meeting April 2, 2013

#### Specifying Hardware - Section 08 71 00

This Presentation qualifies for self-directed OAA Credits

The presentation will serve to show how to select and specify a range of door hardware components to suit various opening requirements and meet the building codes related to life safety, fire safety and barrier free access.

## **SPEAKER:** Gerry Atkin, AHC, Ingersoll Rand Security Technologies, Specification Consultant



Gerry Atkin has spent over 30 years in the door & hardware industry, starting in distribution and now working as a specification consultant for Ingersoll Rand Security Technologies, a leading manufacturer of door and security hardware. Gerry has consulted with many of the largest architects in Toronto and around the world on a wide variety of building types including education, health care, recreation & performing arts, transportation, office buildings and detention facilities. Gerry has also been an active member with the Door & Hardware Institute (DHI) as past president of the Ontario Chapter, instructor at DHI schools, and board member for DHI Canada and the Board of Certification. As a

long time member of the Toronto Chapter of CSC Gerry was also a presenter in 2004 at the CSC 50th Anniversary conference.



Bruce Hudson (Program Committee Officer)



Chris Hunter (Program Committee Officer)



Bill Brodie Regional Manager

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## WELCOME NEW MEMBERS

Please join me in welcoming the following new members to the CSC Toronto Chapter

**Ms. Christina Chan** Stantec Architecture Ltd.

Miss Kate Webb Interface

Ms. Daniela Carter Sheridan College

Mrs. Melanie Suljak Advantage Sport Inc.

Mrs. Nancy Henry Rockfon

Mr. Jon Passerino CGC Inc.

Mr. David Pierce Fencor

**Mr. David Devenish** Fenzi North America

**Mr. Andre Clermont** Martin Windows and Doors

We wish to WELCOME our previous members rejoining the CSC Toronto Chapter:

Mr. Richard Shanks EMI

Mr. Doug McCutcheon Zeraus Products Inc.

Mr. Alfonso Todaro A.Todaro Architect

Mr. Kevin Falakfarsa Stephenson Engineering Ltd.

Please order YOUR name tag for only \$13.00!!!



Stacey Bogdanow (Membership Officer)

www.csctoronto.ca

February 2013

# 2012-2013 Dinner Meeting Sponsors

| Date           | Sponsors                             |                  |                                      |                                      |  |  |
|----------------|--------------------------------------|------------------|--------------------------------------|--------------------------------------|--|--|
| September 2012 | Exterior Technologies<br>Group (ETG) | CORE Contruction | Event Past Date                      | Event Past Date                      |  |  |
| October 2012   | Thames Valley Brick &<br>Tile        | 3M Canada        | Exterior Technologies<br>Group (ETG) | Alumicor                             |  |  |
| December 2012  | LM Temperature<br>Controls Inc.      | 3M Canada        | Flextile Ltd.                        | Event Past Date                      |  |  |
| January 2013   | Exterior Technologies<br>Group (ETG) | Chicago Metallic | ZinCo Canada Inc.                    | Owens Corning                        |  |  |
| February 2013  | W.R Meadows                          | Lexcan           | Henry - Bakor                        | Exterior Technologies<br>Group (ETG) |  |  |
| April 2013     | Hanson Brick                         | Lexcan           | Available Opportunity                | Available Opportunity                |  |  |
| May 2013       | Lexcan                               | ASI/Watrous      | Sika Canada Inc.                     | Available Opportunity                |  |  |

## 2012-2013 Door Prize Sponsors

| Date           | Sponsors         |                        |                               |                          |                          |  |
|----------------|------------------|------------------------|-------------------------------|--------------------------|--------------------------|--|
| September 2012 | Chicago Metallic | Reed Construction Data | Event Past Date               | Event Past Date          | Event Past Date          |  |
| October 2012   | Chicago Metallic | Reed Construction Data | Thames Valley Brick &<br>Tile | Event Past Date          | Event Past Date          |  |
| December 2012  | Chicago Metallic | Reed Construction Data | 3M Canada                     | Flextile Ltd             | Event Past Date          |  |
| January 2013   | Chicago Metallic | Reed Construction Data | Chicago Metallic              | 3M Canada                | Hanson Brick             |  |
| February 2013  | Chicago Metallic | Reed Construction Data | Henry-Bakor                   | Lexcan                   | Available<br>Opportunity |  |
| April 2013     | Chicago Metallic | Reed Construction Data | Available<br>Opportunity      | Available<br>Opportunity | Available<br>Opportunity |  |
| May 2013       | Chicago Metallic | Reed Construction Data | Available<br>Opportunity      | Available<br>Opportunity | Available<br>Opportunity |  |

#### **Dinner Meeting Sponsorships Available!**

Become a dinner meeting sponsor for only \$195, which includes a table-top display prior to dinner, one free dinner ticket and a one page marketing insert included in that month's Specifier. Contact Wayne Austin by email at wayne.austin@norr.com to arrange your sponsorship.

As always, we would like to thank all of our dinner and door prize sponsors for their continued support.



# Special Dinner & Dance Cruise on the Empress of Canada.

#### By: Brian Abbey

Just a quick reminder that the Empress of Canada has been booked for Thursday, June 6th 2013, exclusively for CSC Toronto Chapter members with one partner or guest. Being a member appreciation event the price has been significantly reduced. We have had to set a limit of 160 persons for the event and it will be on a first come first serve basis to each member and their partner or guest. Non members will be welcome at the normal price but only if space is available after the members have had their chance.



The Empress of Canada is a three deck large ship and the only ship of her size that can navigate The Toronto Islands and Lagoons as well as have the largest third open dance deck that can be enclosed during inclement weather (let's hope not!) Boarding is normally at 11 Polson Street but to encourage members to use public transport we will be boarding in the Heart of Harbour Front at Queen's Quay West at the foot of York Street.

Boarding will commence at 7:00pm. Cruising will be from 7:30 to 10:30pm. Disembarking up to 11:00pm. There will be a Professional DJ on board that will sound on all three levels with dancing on the top level.

The price per person would normally be \$65.00 (non members) for the cruise, dinner and one domestic drink (inclusive of taxes and gratuities) upon arrival on board but as this is a member appreciation event we are offering

tickets at only \$35.00 per person (\$70.00 for two) up to the deadline date of Friday, May 31st 2013 and, as a further bonus, we are offering an early bird special of only \$30.00 per person (\$60.00 for two) if you sign up and pay in full before Friday, April 12th 2013. You will also find more details on how to pay on the Toronto Chapter website.



## Woodbine Fun Night

By: Dinshaw Kanga

The CSC Toronto Chapter invites you to participate in their annual Fun Night at Woodbine Racetrack, 555 Rexdale Blvd., Toronto, Ont. on Thursday, April 25, 2013. The event will take place in the Post Parade dining room, which offers a panoramic view of the



race track. The dinner price is all-inclusive and includes a fabulous hot and cold buffet, coffee and tea, taxes, gratuities and a complimentary racing program. For those who aren't seasoned handicappers, we will have lessons on reading the racing program from a track representative at the beginning of the event. A detailed flyer and registration form will be included in the April newsletter. However, we have included a Flyer we received from Woodbine in this newsletter. We hope to see you all at the racetrack to enjoy a fun-filled evening.



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#### **Getting to know Alfonso Todaro! 5** Questions for a returning CSC **Toronto Member**

By: Stacey Bogdanow

#### 1. Tell us a little about Alfonso Todaro.

Born and raised in Toronto, I received my Bachelor of Architecture degree at the University of Toronto. I landed my first job in an architectural office after my second year of school as the office "gopher". I performed all sorts of tasks, from building cardboard models to running the blueprint machine, before moving onto the drafting board. I have had the pleasure of working in several architectural firms within the GTA - from sole practitioners working out of their basement offices to large corporate firms. Pretty soon, I will be taking my career in a slightly different direction that is – from consulting to building.

#### How did you learn of CSC? 2.

I was first exposed to CSC while working at that first job in an architectural office. There, it was common to have monthly publications at the lunch room table for all to read including Construction Canada.

#### 3. Why rejoin CSC?

To remain informed about the ongoing developments in the construction industry and community. To learn of the opportunities there are to meet others in the industry and to further my education.

#### 4. Do you plan on taking any courses?

Yes. It's my plan to obtain the CCCA designation.

5. Would you encourage others to become members of the CSC – Toronto Chapter?

Yes I would - particularly to students and interns who feel overwhelmed with the amount of information that is available to them, but do not know where to find it.



Terry Klingspohn, C.S.P. Senior Sales Representative Architectural/ICI

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**March 2013** 

## **Marketing Officer's Report**



(Marketing Officer)

If you're like me, and don't recall any recent articles from your chapter's marketing officer, here's why: a quick review of past Specifier issues reveals that it's been more than two years since a marketing officer published an article.

That last one was early into the first season of the new lineup of

combo packages for CSC Toronto chapter sponsorship opportunities; launched the previous spring by then marketing guy Russ Snow after considerable effort by that year's executive committee. This is the same lineup of packages outlined on page 17 of this edition. Each edition of the Specifier also provides a rundown of the sponsors for dinner meetings; this time, it's page 5.

What I'd like to add is a big thank-you to all those who have given their sponsorship to the chapter. The companies listed as dinner sponsors are not the only contributors. Companies and individuals buy business card ads in the Specifier, tickets to Golf, Curling, Fun Night, and of course, the No Frills Trade Show. They also buy dinner meeting tickets and encourage guests to come out, helping to increase the chapter membership. Among our sponsors are many of "the usual suspects", as well as some new to the Toronto chapter. To all: Thank-you!

There is another kind of chapter sponsorship – members who make a regular effort to promote the association and its events. When speaking with non-members in the industry, they ask, "Are you a CSC member?

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Have you considered becoming one? Here's why you should ..." Others also promote the educational courses whenever the opportunity arises.

There are spec writers I know who never fail to ask manufacturer's reps when they call or visit if they're attending the No Frills Trade Show, and if no, why not?

Our chapter is what we make it, and thanks to you we've made a pretty good one.

A few plans that you may not yet know about which are being drafted by the executive committee are approaching fruition. One in particular is marketing of a sort. In an effort to encourage more students to be made aware of the association, and potentially become members, a program is being hatched to subsidize a number of dinner meeting seats and round up students to fill them.

Your current Interior Design officer, Architectural officer, Student officer, and Content Coordinator (you know who - check the back page) have each made appearances at student events and showcases in the last few months. Our illustrious Editor has reached out to his former school's faculty as well. We're aiming to bring a few faculty members from a few of the GTA institutions out to the April dinner meeting, and recruit them to help us recruit students to come out to the May dinner meeting and through next season as well. Logistics are still being tweaked, and, while the chapter has committed to subsidizing the student dinners, details on how the program works, and how companies (manufacturers, distributors, consultants) can participate will be finalized and released shortly... After all, I can't leave you without one more prod to give a bit more.

## Productivity Bits: Just drop it in the box!

By: Juste Fanou

With the advent of recent improvements in telecommunication technology, dynamics in today's work environment have shifted drastically. Companies can no longer afford to have individuals working independently, but must rather ensure that collaboration and information sharing occurs regularly and in a secure fashion. In addition, the vast amounts of storage space required to store this information have also compounded this problem.

The easiest and perhaps most popular medium to distribute data is email. Using this readily available technology which has been around for decades, users can send files back and forth to communicate and collaborate. Unfortunately as file sizes increase, email is quick to display its limitations as most clients will only support sending and receiving files up to a maximum of 5 MB. Moreover, as teams get bigger, files tend to quickly get buried into the abyss of inboxes; making retrieval inefficient.

Until recently, the only viable option to circumvent email's limitations was the use of FTP (File Transfer Protocol) technology. These little dedicated sites can be set up fairly easily on a company's servers and can allow several team members to effectively deposit and collect files in a relatively straightforward manner. Yet, one must still rely on the expertise of a rather competent network technician, as well as dedicated company servers to permit the use of FTP sites.

Thankfully there is a solution that exists for laypeople like you and I: Dropbox. Perhaps you've already heard the buzz? Dropbox is a free application that allows you to set up virtual folders on the "cloud" (all this means is that the data is stored in a remote location and is available on a any device with an internet connection). Using such a configuration means that you will never have to email a file to yourself again. The folders you create can then be shared with other team members and are automatically synchronized among all computers to ensure that each member has access to the latest version of each file. In addition, the program is nice enough to let you know that changes have been made to your folders by notifying you on your desktop. More information about Dropbox is available at <u>www.dropbox.com</u> and the application for smartphones can be found on your device's application store (App Store, Google Play, App World etc.).

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## **MEETING NOTICE**



LUNCHEON PRESENTATION

**DAYLIGHTING & SUSTAINABLE DESIGN** 

| when:            | Thursday, March 21, 2013  |
|------------------|---|
| venue:           | Royal Canadian Legion, 828 Legion Road, BURLINGTON, ON.   |
| time:            | <b>Registration: 11:30 AM</b><br>Literature/Product Tables*: Before lunch and after the Presentation.   |
|                  | Lunch: 12:00 Noon<br>Presentation: 12:45 PM (Meeting to end by 2 PM)  |
|                  | *A Networking opportunity for manufacturers and suppliers. Literature /product tables are available at \$50.00 each, book with Terry                            |
| cost:            | \$25.00 Per Person, payable at the door. Receipts on arrival,<br>ATM on site. (Cheques payable to CSC Hamilton/Niagara Chapter).                                |
| target audience: | Architects, Landscape Architects, Engineers, Specification Writers,<br>Building Code Professionals, Owners, Property Managers,<br>Contractors, Sub-Contractors. |
| reserve:         | With Terry Johnson FCSC,<br>Preferred Email: <u>tjohnson32@cogeco.ca</u><br>Cell: 905 220 5366  |

Disclaimer. The opinions and comments expressed by the authors and presenters do not necessarily reflect the official views of CSC. Also appearance of advertisements and new products or services information does not constitute an endorsement of products or services featured. Door Prizes appreciated. **PLEASE CONTACT TERRY**. Thank You.



## MEETING NOTICE



LUNCHEON PRESENTATION

**DAYLIGHTING & SUSTAINABLE DESIGN** 

Topics to be discussed include the origins of translucent daylighting with course description: the structural sandwich panel, considerations in design, enhancement of daylighting techniques, real energy conservation, the eight systems, and opportunities offered in contrast, design, form and aesthetics. The benefits of diffused natural daylighting on performance, health, productivity, safety and sustainable design are emphasized. Specialty performance systems including explosion venting, blast resistance, hurricane impact and OSHA fall through protection is included.

#### David Montgomery, Sales Manager, Kalwall Corporation. seminar presenter:

With over 25 years of experience in the fenestration industry, Mr. Montgomery is a renowned expert in daylighting technologies. David will be coming up from the USA to present this content to our gathering and is an avid presenter with well over 1,000 presentations under his belt.

Disclaimer. The opinions and comments expressed by the authors and presenters do not necessarily reflect the official views of CSC. Also appearance of advertisements and new products or services information does not constitute an endorsement of products or services featured. Door Prizes appreciated. PLEASE CONTACT TERRY. Thank You.





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**March 2013** 



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#### The Toronto Specifier



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Responsibilities will include developing, preparing and reviewing specifications as well as maintaining master specifications. Extensive experience working on complex local, national and international projects, experience in a variety of building types and knowledge of LEED is required. Ability to assess priorities and handle multiple projects on tight deadlines is a must.

#### **Qualifications:**

- Minimum 8-10 years experience
- · Ability to develop and prepare specifications
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- Excellent organizational skills with the ability to handle multiple projects

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#### **CAREER ADVERTISING IN THE TORONTO SPECIFIER**

CSC Members in good standing or firms with members in good standing may place career advertisements in *The Toronto Specifier* free of charge, space permitting and at the discretion of the editors.

Help-wanted advertisements must be seeking a professional with, or working towards, a recognized CSC professional designation and must be no longer than 250 words.

Corporate logos may be included. Advertisements can run for up to 3 issues, provided space is available. To place your ad, please contact Stephanie Fargas at <u>sfargas@designdialog.ca</u>

Careers (Cont.)

# TSS Building Science Inc.

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#### **Responsibilities:**

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- Initiate contact with key decision makers
- Establish relationships with potential clients
- Respond to inquiries from potential clients
- Track and manage database of new business prospects
- · Schedule communications and meetings with clients
- Make presentations and discuss opportunities with clients
- Follow up on proposals
- Above work will include travel within Ontario.
- Perform other related duties as required or assigned.

#### **Responsibilities:**

- Education:
  - Graduate from university or college in Business Administration and/ or Building Science
  - Currently or soon to be a CSC member, and willing to pursue a CSC designation preferred
- Experience:
  - 3 to 5 years experience in similar role preferred.
  - Previous experience in construction industry preferred.
  - Ability to communicate effectively with customers.
  - Familiar with business administration practices.
  - Ability to work in fast paced environment

#### CAREER ADVERTISING IN THE TORONTO SPECIFIER

CSC Members in good standing or firms with members in good standing may place career advertisements in *The Toronto Specifier* free of charge, space permitting and at the discretion of the editors.

Help-wanted advertisements must be seeking a professional with, or working towards, a recognized CSC professional designation and must be no longer than 250 words.

Corporate logos may be included. Advertisements can run for up to 3 issues, provided space is available. To place your ad, please contact Stephanie Fargas at <u>sfargas@designdialog.ca</u>

**The Toronto Specifier** 

Careers (Cont.)

# TSS Building Science Inc.

## **Key Account Sales Representative**

#### • Experience (Cont.):

- Ability to work alone or within a team
- Able to manage priorities and meet deadlines
- Demonstrate a creative, "thinking outside the box" attitude.
- Strong verbal and written communication skills
- Solid presentation and time management skills.
- Sound knowledge of Microsoft Office and CSM systems preferred.
- Valid Ontario drivers license and vehicle required

#### • Compensation:

- Salary
- Medical Benefits
- Mileage Allowance

#### How to Apply:

Please submit your resume in confidence to: info@tssbuildingscience.com.

#### **CAREER ADVERTISING IN THE TORONTO SPECIFIER**

CSC Members in good standing or firms with members in good standing may place career advertisements in *The Toronto Specifier* free of charge, space permitting and at the discretion of the editors.

Help-wanted advertisements must be seeking a professional with, or working towards, a recognized CSC professional designation and must be no longer than 250 words.

Corporate logos may be included. Advertisements can run for up to 3 issues, provided space is available. To place your ad, please contact Stephanie Fargas at <u>sfargas@designdialog.ca</u>





Advertising in the Toronto Specifier offers the benefit of distribution to a minimum of 700 members every month for 10 issues (September 2011 to June/July 2012). The issue preceding the No Frills Trade Show is forwarded to the four other Ontario

CSC chapters in addition to our regular e-mail distribution. Th e cost for the advertisement is as follows:

#### 3-1/2" x 2" business card ad

\$300.00 + \$39.00 HST = \$339.00

**3-1/2" x 4" business card ad** \$520.00 + \$67.60 = \$587.60

To returning advertisers, we would like to express our thanks for your support and we look forward to your continued sponsorship. Advertisers must be a member of CSC with a maximum of one (1) name per single business card ad and three (3) names per double business card ad.

## TAKE THE SPOTLIGHT!

## CSC Business Card Advertising

#### Reserve an ad space in the Toronto Specifier Newsletter for the 2012/2013 Season !

| <b>3-1/2" x 2" business card ad</b> @ \$300.00 + \$39.00 HST = \$339.00   |
|---|
| <b>3-1/2" x 4" business card ad</b> @ \$520.00 + \$67.60 HST = \$587.60   |
| Other (please specify):   |
|   |
| Artwork is the same as 2011/2012 Toronto Specifier  |
| Artwork is the same as 2011/2012 Toronto Specifier New ad: Please forward a high-resolution digital file (300 dpi) or a business card to: |

CSC Toronto Chapter, PO Box 349, Pontypool, ON, L0A 1K0 or by email to: <u>wayne.austin@norr.com</u>

**Note:** There will be a \$40 + HST charge for changes to business card ads.

#### Name (please print): \_\_\_\_\_

Company: \_\_\_\_\_

E-mail:

Telephone: \_\_\_\_\_

#### For more information, please contact:

Wayne Austin at (416) 926-4300 ext 3527

To reserve your spot, complete and fax this form to Donna Fournier at (888) 494-9350

HST #R1069700973

MAKE CHEQUE PAYABLE TO: CSC TORONTO CHAPTER MAIL PAYMENT TO: P.O Box 349, Pontypool, ON LOA 1K0

## **CSC TORONTO CHAPTER 2012/2013 SPONSORSHIP PACKAGES**

#### Dinner Sponsorship \$175+HST

- One complimentary dinner ticket
- A table top display before and after dinner
- A three minute PowerPoint presentation that will loop throughout dinner
- A one-page electronic advertisement that is included in the previous month's *Specifier*
- Advanced notification of your display dates in the Specifier Choice of monthly dinner sponsorship is on a first-come, first-served basis. Cost of package if purchased individually: \$210 + HST

#### Bronze Sponsorship \$425+HST

- One Dinner Sponsorship
- Single Business Card ad placed in the *Specifier* for 10 issues (one name only/\$50 charge for changing the card during the print run)

Cost of package if purchased individually: \$510+HST

#### Silver Sponsorship \$685+HST

- One Dinner Sponsorship
- Double Business Card ad placed in the *Specifier* for 10 issues (three names maximum on business card/\$50 charge for changing the card during the print run)
- Company name and logo posted on CSC Toronto Chapter website (September through August) *Cost of package if purchased individually:* \$830+HST

#### Gold Sponsorship \$1,525+HST

- Silver Sponsorship Benefits, as well as the following:
- Registration for CSC No Frills Trade Show: aisle table
- Two tickets to CSC Social Event (Curling Bonspiel or Fun Night)
- Website Package, which includes:
  - Company name and/or logo recognition on the Toronto Chapter website, with hot link to your home page, or page link provided to us.
  - o Will run for 12 months (September through August)

Cost of package if purchased individually: \$1,810+HST

#### Platinum Sponsorship \$2,195+HST

- Gold Sponsorship Benefits, as well as the following:
- Upgrade to Wall Table, without electricity, at CSC No Frills Trade Show.
- Golf Day Package (includes four tickets for golf and dinner) Cost of package if purchased individually: \$2,660+HST

#### Diamond Sponsorship \$3,080+HST

- Platinum Sponsorship Benefits, as well as the following:
- Upgrade to Wall Table, with electricity, at CSC No Frills Trade Show
- CSC No Frills Luncheon Table (eight tickets)
- CSC No Frills Luncheon Wine Sponsorship
- Plaque presented to sponsor at upcoming dinner meeting recognizing Diamond Sponsorship. *Cost of package if purchased individually: \$3,635+HST*

#### Construction Specifications Canada | Toronto Chapter

P.O Box 349, 131 Corbett Drive | Pontypool | Ontario | LOA 1K0 | Telephone/Facsimile: 1-888-494-9350

toronto.csc-dcc.ca

#### **CSC - Toronto Chapter**

| CSC TORONTO CHAPTER – ANNUAL SPONSORSHIP<br>APPLICATION FOR 2012/2013 SEASON  |
|---|
| Please complete the form below:   |
| Company name:   |
| Contact person:   |
| Company address:  |
| Phone: Fax:   |
| Email:  |
| Please select sponsorship level:  |
| Dinner Sponsorship (\$175.00 + \$22.75 HST = \$197.75) Gold Sponsorship (\$1,525.00 + \$198.25 HST = \$1,723.25)  |
| Bronze Sponsorship (\$425.00 + \$55.25 HST = \$480.25) Platinum Sponsorship (\$2,195.00 + \$285.35 HST = \$2,480.35)  |
| Silver Sponsorship (\$685.00 + \$89.05 HST = \$774.05) Diamond Sponsorship (\$3,080.00 + \$400.40 HST = \$3,480.40)   |
| Payment method:   |
| Cheque only (enclose with application)  |
| Please make cheques payable to: CSC Toronto Chapter   |
| Mail the completed form together with payment to:   |
| CSC Toronto Chapter<br>P.O. Box 349<br>131 Corbett Drive<br>Pontypool, ON LOA 1K0   |
| For more information, please contact Wayne Austin at 416-926-4300 ext 3527 (wayne.austin@norr.com) or Donna Fournier at 1-888-494-9350  |
| Note:   |
| Sponsorship is applicable from September 1, 2012 to August 31, 2013.  |
| Sponsors are to provide business card ad.   |
| Silver sponsors are to provide company logo for posting on the CSC website.   |
| Gold and higher level sponsors are to provide company logo and link to company website.<br>HST# 106970973RT   |
| Construction Specifications Canada   Toronto Chapter<br>P.O. Box 349, 131 Corbett Drive   Pontypool   Ontario   L0A 1K0   Telephone/Facsimile: 1-888-494-9350<br>Web: www.csctoronto.ca |

March 2013



## WELCOMES

## Construction Specifications Canada – Toronto Chapter to Woodbine Racetrack on Thursday, April 25, 2013 for an evening of Dining and Races

Woodbine Racetrack, Post Parade Dining Room 555 Rexdale Boulevard, Toronto, ON M9W 5L2

\$42.50 + HST/person = \$48.00 (includes admission, buffet dinner, program, gratuity and parking) Alcoholic beverages/soft drinks + related gratuities and taxes extra.

The Post Parade Dining Room is located on the 4th floor and opens at 6:30 p.m. The dinner buffet is served from 6:30 p.m. to the 5th race. Post time is 7:30 p.m.

Parking: Parking in Lot A and entering through the West Entrance is your best bet (once inside, customer service representatives will be on hand to greet you and help direct you to your room).

Inside the Post Parade Dining Room you will be greeted by your host/hostess who will take you to your assigned table. Races will run approximately every 20 to 25 minutes, and they last about 1.5 minutes.

A customer service representative will be around to each table to explain how to bet and how to read the racing program, which will be at each person's place setting on arrival. The tables assigned to us and will be ours for the duration of live racing, which generally wraps up around 11:00 p.m. Should you wish to go to the slots on the main level, you may do so and return to the dining room.

For registration using a credit card, click **<u>HERE</u>** to reserve online or visit <u>www.csctoronto.ca</u>.

To pay by cheque or to register as part of a sponsorship package, complete the attached form.

#### Deadline to register is April 15, 2013.

Woodbine Entertainment is looking forward to providing CSC members and guests with a fun-filled evening of great dining, exciting horse racing and gaming!

Note: Valid photo id is required to redeem gaming coupon provided at event.

CANCELLATIONS ARE NON-REFUNDABLE.









### FUN NIGHT AT WOODBINE RACE TRACK Thursday, April 25, 2013

6:30 p.m.

\$42.50 + HST/person (includes admission, buffet dinner, program, gratuity and parking; alcoholic beverages/soft drinks + related gratuities and taxes extra) Valid I.D. is required required to redeem gaming coupon provided at event.

Reservations must be made and paid by April 15, 2013

For credit card payments, click <u>HERE</u> to reserve online or visit www.csctoronto.ca.

To pay by cheque or to register as part of a sponsorship package, complete this form and return to CSC Toronto Chapter, P.O. Box 349, Pontypool, ON LOA 1K0

#### **EVENT REGISTRATION FORM**

(Please Print)

| Membership Status:                           | • Member  | ○ Student              | ○ Non-member                                    |  |
|--|---|------------------------|---|--|
| Name:  |   |                        |   |  |
| Company Name:                                |   |                        |   |  |
| Street Address:                              |   |                        |   |  |
| City:  |   | Province:              | Postal Code:                                    |  |
| Telephone Number: (                          | )   | E-mail:                |   |  |
| PAYMENT INFORMAT                             | ION   |                        |   |  |
| Number of Seats:                             |   |                        |   |  |
| Payment Method:                              | • Cheque (payme   | nt included with form) | ${f O}$ Included with sponsorship               |  |
| The above information understand that I am f |   | , , , , , ,            | ay CSC Toronto Chapter the above noted charges. |  |
| Signature:                                   | Date:<br>completed form to CSC Toronto Chapter, P.O. Box 349, Pontypool, ON LOA 1KO |                        |   |  |
| Return o                                     |   |                        |   |  |
|  | CAN   | CELLATIONS ARE NON-F   |   |  |



#### **Convenience Group Inc Facility Tour Invitation Notice**

Convenience Group Inc. is an authorized 3M Window Film dealer, providing a variety of window film solutions for both commercial and residential applications in Toronto and across Canada. Our window film solutions include solar film for sun control, security and safety film, privacy film, decorative graphic film for windows and textured surfaces, as well as bird friendly film.

The CSC Toronto Chapter Executive would like to invite you to an <u>exclusive</u> facility tour to learn more about Convenience Group Inc and their different film product applications, providing problem solving solutions in the construction industry.

Date: Thursday, March 28th, 2013

#### Time and Agenda\*:

| Time    | Session Agenda  |
|---------|---|
| 9:45am  | Arrival & Registration                                  |
| 10:00am | Presentation (coffee and refreshments will be provided) |
| 10:30am | Facility Tour   |
| 11:30am | Closing Remarks (lunch will be provided)                |
| 12:00pm | Tour Adjourned  |

\* There will be one session of 20 people so please register right away to reserve your spot.

\*\* Personal Safety Equipment will be provided if required.







#### **Convenience Group Inc Facility Tour Invitation Notice**

#### Location:

Convenience Group Inc 10 Butterick Road, Toronto, Ontario, M8W 3Z8

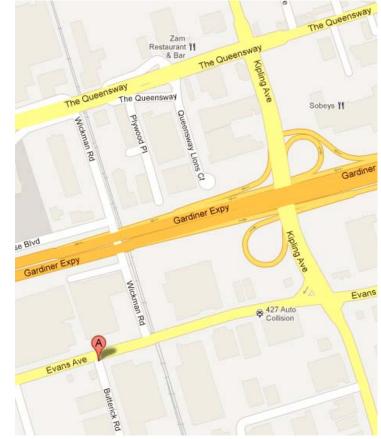
#### Architectural Representative:

Todd Vogelsberg Tel: 416-233-6900

#### **Registration:**

Please email Donna Fournier djfournier@csctoronto.ca

- \*Registrations are filled on a first-come basis.
- \*\*Once the session has been filled, registrants will be placed on a waiting list and notified prior to the event in case of an opening.



20 spots, 2 hours, free educational opportunity. The CSC Toronto Chapter Executive hopes to see you there.





#### CSC CONFERENCE 2013 – RIGHT NOW!

|       | 1       | CJC CONFE                              | $\frac{1}{1000} = \frac{1}{1000} = \frac{1}{1000}$ |                                  |            |  |
|-------|---------|--|--|----------------------------------|------------|--|
| Start | End     |  |  |                                  |            |  |
|       |         | W                                      | ednesday, May 22, 2                                | 2013                             |            |  |
| 16:00 | 21:00   | Early Registration                     |  |                                  |            |  |
|       |         | [Location]                             |  |                                  |            |  |
| 18:00 | 21:00   |  |  |                                  |            |  |
|       |         | [Location]                             |  |                                  |            |  |
|       |         |  |  |                                  |            |  |
|       |         | T                                      | hursday, May 23, 20                                | )13                              |            |  |
| 07:30 | 17:00   | Registration                           |  |                                  |            |  |
|       |         | [Location]                             |  |                                  |            |  |
| 07:15 | 08:45   | Breakfast for Delegates and Companions |  |                                  |            |  |
|       |         |  | [Locatio   | on]                              |            |  |
| 07:45 | 08:45   | Technical Representative               | Meeting – [Location]                               | Spec Writers Meeting -           | [Location] |  |
|       |         | You don't have to be a CTR to          |  | You don't have to be a CSP or RS |            |  |
|       |         |  | Please have breakfast before com                   | ning to the meetin               |            |  |
|       |         |  | echnical and Product Rep                           |                                  |            |  |
|       |         |  |  | ance your conference experie     |            |  |
|       | The sch |  |  | turn to their booths before co   | onference  |  |
|       |         | delegates exit ot                      | her sessions during netwo                          | orking break times.              | <b>C</b>   |  |
|       |         |  | Delegates Program                                  |                                  | Companions |  |
| 09:00 | 10:00   | 1A - Moisture Control in               | 1B - ADR and Beyond                                | 1C - CSC Chapter                 | Program    |  |
| 09:00 | 10:00   | Concrete                               | Steve Revay, FCSC                                  | Development                      | LJ         |  |
|       |         | Bruce Newbrough,                       | Revay and Associates                               | Peter Hiebert, CTR,              |            |  |
|       |         | Ardex                                  | (Imperial Ballroom 2)                              | $CSC 4^{th} VP$                  |            |  |
|       |         | (Imperial Ballroom 1)                  | (impertat bata com 2)                              | (Imperial Ballroom 3)            |            |  |
| 10:00 | 10:30   | (                                      |  |                                  |            |  |
| 20.00 | 20.00   | Take part in this 30 minute            |  |                                  |            |  |
|       |         | conference by meeting a nur            | nber of professionals with v                       | h whom you might not otherwise   |            |  |
|       |         | cross paths. This is a great o         | pportunity to expand your                          | network with fellow delegates,   |            |  |
|       |         |  | speakers, and sponsors!                            |                                  |            |  |
| 10:30 | 11:30   | 2A - Is That Product                   | 2B - Electronic Bidding                            | 2C - It was the best of          |            |  |
|       |         | Really Green?: Virtuous                | Barb Boroskae, Manitoba                            | -                                |            |  |
|       |         | Materials do not a Green               | Construction Information                           |                                  |            |  |
|       |         | Product Make                           | Services Manager,                                  | technical sales agency**         |            |  |
|       |         | Andrée Iffrig, LEED AP,                | Winnipeg Construction                              | Kim Tompkins, CTR                |            |  |
|       |         | DIRTT Environmental                    | Association  | TEC Agencies                     |            |  |
|       |         | Solutions                              | (Imperial Ballroom 2)                              | (Imperial Ballroom 3)            |            |  |
|       |         | (Image or is I Delliss and 1)          |  |                                  |            |  |
|       |         | (Imperial Ballroom 1)                  |  |                                  |            |  |
| 11.45 | 12·/E   | (Imperial Ballroom 1)                  | Luncheon   |                                  |            |  |
| 11:45 | 13:45   |  | Luncheon<br>/ Friends, Catching Up wi              | th Old Friends                   |            |  |

Please note, all session topics and times subject to change. Last updated November 20, 2012 ٠

| 14:00 | 15:00 | A - Building Envelope<br>Topic - TBD<br>John Vlooswyk,<br>Building Envelope<br>Engineering, Inc.<br>(Imperial Ballroom 1)   | ay, May 23, 2013 - col<br>3B - Integrated Project<br>Delivery: How to do it<br>wrong<br>Cam Munro, CTR<br>Clark Builders<br>(Imperial Ballroom 2)     | 3C - Substitutions: All<br>you ever wanted to<br>know, but were afraid<br>to ask**<br>Speaker:<br>(Imperial Ballroom 3)<br>Note: session will end at<br>14:55 to allow sponsors to<br>return to booths |                 |
|-------|-------|---|---|--|-----------------|
| 15:00 | 15:30 | conference by meeting a nu  | Speed Networking Session<br>networking session and optim<br>mber of professionals with wh<br>opportunity to expand your ne<br>speakers, and sponsors! | nize your participation in the om you might not otherwise  |                 |
| 15:30 | 16:30 | 4A - DC: The Power to<br>Change Buildings<br>Brian Patterson,<br>EMerge Alliance<br>(Imperial Ballroom 1)   | 4B - BOMA BESt –<br>Sustainable Building<br>Operation, vs. LEED<br>EBOM<br>Lia Robinson, BOMA<br>Rachel Wong, Stantec<br>(Imperial Ballroom 2)        | 4C - Conflicts in<br>Construction – Intent vs.<br>Documentation<br>Jacques Gauthier, CCCA<br>Stantec<br>(Imperial Ballroom 3)  |                 |
| 17:00 | 18:00 | Colle   | ge of Fellows Induction Cel<br>Atrium   | remony (Invitation Only)   |                 |
| 17:00 | 20:00 | Connections Café<br>[Location]<br>This is your chance to network and mingle with a wide range of attendees from the local con<br>industry and from across the country |   |  | cal constructio |
| 20:00 | 24:00 | Hamilton-Niagara, Grand   | Conference 2014 Hos<br>[Location  | spitality Suite  | Conference 2    |

• Please note, all session topics and times subject to change. Last updated November 21, 2012

| Start | End      |  |  |  |            |
|-------|----------|--|--|--|------------|
|       |          |  | Friday, May 24, 2013   |  |            |
| 07:30 | 17:00    |  | Registrati   | on   |            |
|       |          |  |  |  |            |
| 07:15 | 08:45    |  | Breakfast for Delegates  | and Companions   |            |
|       |          |  | [Location]<br>College of Fellows Breakf  | ,  |            |
| 07:15 | 08:45    |  |  |  |            |
|       |          |  | Atrium   |  |            |
|       |          |  | echnical and Product Repres  |  |            |
|       |          | sions 2C, 3C, 6C and 7C hav                            | -  |  |            |
|       | The sche | dule allows sponsors to atte                           |  |  | onference  |
|       | 1        | delegates exit of                                      | ther sessions during networ  | king break times.  | Commonione |
|       |          |  | Delegates Program  |  | Companions |
| 09:00 | 10:00    | 5A - NFPA 80 and Code                                  | 5B - BIM and Spec  | 5C - Architectural Glass:                                  | Program    |
| 09:00 | 10:00    | Changes to Fire Rated                                  | Software: What is on   | Right Now!   |            |
|       |          | Doors  | the market? What does  | Greg Saroka,   |            |
|       |          | Don Lopatka, DDL Group                                 | it really do?  | Goldray Industries   |            |
|       |          | (Imperial Ballroom 1)                                  | Beth Stroshane,  | (Imperial Ballroom 3)                                      |            |
|       |          |  | ZGF Architects   | · · · · · · · · · · · · · · · · · · ·                      |            |
|       |          |  | (Imperial Ballroom 2)  |  |            |
| 10:00 | 10:30    |  | Speed Networking Session   |  |            |
|       |          | Take part in this 30 minute                            | networking session and optim   | nize your participation in the                             |            |
|       |          |  | mber of professionals with wh  |  |            |
|       |          | cross paths. This is a great                           | opportunity to expand your ne  | etwork with fellow delegates,                              |            |
|       |          |  | speakers, and sponsors!  |  |            |
| 10:30 | 11:30    | 6A - Arctic House: A                                   | 6B - Consequential   | 6C - What a Spec Writer                                    |            |
|       |          | Northern Net Zero Case                                 | Damages  | Really Wants, and How                                      |            |
|       |          | <b>Study</b><br>David Silburn,                         | Speaker – Jane Sidnell,  | a Product Rep Can<br>Provide It**                          |            |
|       |          | Southern Alberta Institute                             | J.D., B.Tech, Partner,<br>Fraser Milner Casgrain   | Tom Newton, Tom Newton                                     |            |
|       |          | of Technology  | (Imperial Ballroom 2)  | Specifications Inc., and                                   |            |
|       |          | (Imperial Ballroom 1)                                  | (imperial bala com 2)  | Terry Johnson, FCSC  |            |
|       |          | (  |  | Terry Johnson &  |            |
|       |          |  |  | Associates, Inc.   |            |
|       |          |  |  | (Imperial Ballroom 3)                                      |            |
| 11:45 | 13:45    |  |  |  |            |
|       |          |  | Luncheon   |  |            |
|       |          |  | [Location] 🛛 🛛 🔍   | ow   |            |
|       |          | Humour at Work -                                       |  | Building Solutions   |            |
|       |          | Keynote Speaker  |  |  |            |
| 14:00 | 15:00    | 7A - Firestopping and                                  | 7B - Public Private  | 7C - Session Title –                                       |            |
|       |          | Effective  | Partnerships   | TBD**  |            |
|       |          | Compartmentation:                                      | Speakers: David Clinckett,   | Marion Wright  |            |
|       |          | DIIM Saves Lives                                       | Calgary Catholic School  | (Imperial Ballroom 3)                                      |            |
|       |          | Bill McHugh, Jr., Ken                                  | Division, and Kees   |  |            |
|       |          | Slama, Randy Perry                                     | Cusveller, VP Business   | Note: this session will end                                |            |
|       |          | FCIA   | Development &  | at 14:55 to allow sponsors                                 |            |
|       |          | <i>"</i> , , , , , , , , , , , , , , , , , , ,         |  | to return to their booths                                  |            |
|       |          | (Imperial Ballroom 1)                                  | Preconstruction Services,  |  |            |
|       |          | (Imperial Ballroom 1)                                  | Graham Construction  |  |            |
| 45.00 | 45.00    | (Imperial Ballroom 1)                                  | Graham Construction<br>(Imperial Ballroom 2)   |  | -          |
| 15:00 | 15:30    |  | Graham Construction<br>(Imperial Ballroom 2)<br>Speed Networking Session                                 |  | -          |
| 15:00 | 15:30    | Take part in this 30 minute                            | Graham Construction<br>(Imperial Ballroom 2)<br>Speed Networking Session<br>networking session and optim | nize your participation in the                             | -          |
| 15:00 | 15:30    | Take part in this 30 minute conference by meeting a nu | Graham Construction<br>(Imperial Ballroom 2)<br>Speed Networking Session                                 | nize your participation in the nor you might not otherwise | -          |

• Please note, all session topics and times subject to change. Last updated November 21, 2012

|       |       | Frida  | ay, May 24, 2013 - con   | tinued  |                       |  |  |
|-------|-------|--|--|---|-----------------------|--|--|
| 15:30 | 16:30 | 8A - Tile Installation<br>Products that Best Fit<br>the Application – Say<br>Hello to ISO 13007!<br>Pierre Hébert,<br>Mapei<br>(Imperial Ballroom 1)   | 8B - Change Orders and<br>Productivity<br>Steve Revay, FCSC<br>Revay and Associates<br>(Imperial Ballroom 2) | 8C - Continuous<br>Insulation – Overall<br>Effective R value of<br>Exterior Walls<br>Scott Croasdale,<br>JRS Engineering<br>(Imperial Ballroom 3) |                       |  |  |
| 16:30 | 17:30 |  | Brea   | K   |                       |  |  |
| 17:30 | 23:00 |  | <b>Fun Night</b><br>[Location]<br>Sponsored by:  | CCCC A USG COMPANY  |                       |  |  |
| Start | End   |  |  |   |                       |  |  |
| •     |       |  | Saturday, May 25, 20   | 13  |                       |  |  |
| 07:15 | 08:45 |  | Breakfast for Delegate   |   |                       |  |  |
|       |       |  | [Locatio   | •   |                       |  |  |
| 07:45 | 08:45 | <b>Contract Administrators</b><br>You don't have to be a CCC   |  | <b>Specification Practitioners N</b><br><i>You don't have to be a CSP to</i>  |                       |  |  |
|       |       | Please have breakfast befor  |  | Please have breakfast before c  |                       |  |  |
|       |       |  | Delegates Program  |   | Companions<br>Program |  |  |
| 09:00 | 10:15 | This is your oppo  | Free time  |   |                       |  |  |
| 10:15 | 10:30 | Break  |  |   |                       |  |  |
| 10:45 | noon  | CSC Annual General Meeting<br>[Location]<br>Members only. Meeting includes chapter-by-chapter roll call  |  |   |                       |  |  |
| Noon  | 13:30 | Annual Awards Luncheon [Location] Recognize and congratulate your fellow CSC members for their dedication and commitment to CSC and the construction industry  |  |   |                       |  |  |
| 13:30 | 18:00 | <i>Free Time</i><br>Just some ideasenjoy the artwork in the hotel, stroll down Stephen Avenue Mall for a little shoppin<br>drink on a patio or play the outdoor piano, walk along the Bow River and admire the Peace Bridge, or<br>and get gussied up for the President's Ball |  |   |                       |  |  |
| 18:00 | 19:00 | President's Reception<br>Please note: formal attire is recommended for this event<br>[Location]<br>Sponsored by:   |  |   |                       |  |  |
| 19:00 | 01:00 | <b>President's Ball</b><br>Please note: formal attire is recommended for this event<br>[Location]<br>Sponsored by:   |  |   |                       |  |  |
| Start | End   |  |  |   |                       |  |  |
|       |       |  | Sunday, May 26, 201  |   |                       |  |  |
| 07:30 | 10:30 | Travelers' Breakfast Buffet for Delegates and Companions<br>[Location]   |  |   |                       |  |  |

• Please note, all session topics and times subject to change. Last updated November 21, 2012

| CSC CONFERENCE REGISTRATION FORM<br>May 22 – 26, 2013<br>Hyatt Regency Calgary<br>Calgary, Alberta  |  |                                |                                     |                           |   |   |                        |        |
|---|--|--------------------------------|-------------------------------------|---------------------------|---|---|------------------------|--------|
|   |  |                                |                                     |                           |   |   | CAL                    | GARY 2 |
| First Name:   |  |                                | Last Na                             | ast Name:                 |   |   |                        |        |
| Fitle:  |  |                                | Organiz                             | rganization:              |   |   |                        |        |
| Address:  |  |                                |                                     |                           |   |   |                        |        |
| City:   | I  | Province/S                     | tate:                               |                           | Postal Code/Zip:  |   |                        |        |
| Felephone:  |  | Fax:                           |                                     |                           | E-mail:   |   |                        |        |
| Name for Badge (please prin   | nt):   |                                |                                     |                           | Chapter:  |   |                        |        |
| Full Name of Companion (if  | f registering)                                       | :                              |                                     |                           | Companion E-mail:   |   |                        |        |
| Are you a CSC or CSI Mem  | iber? YE   | S NO                           |                                     |                           | Is this your first CSC conference? YES NO   |   |                        | NO     |
| REGISTRATION FEES   | S All fe   | es are in <u>(</u>             | Canadian Doll                       | lars                      | PAYM  | ENT   |                        |        |
| Full Conference registration fe   |  |                                |                                     |                           | Delegate reg  | gistration fee:   | \$                     | _      |
| cheduled luncheons/breakfasts   | , Fun Night an                                       | nd President                   | s Ball                              |                           | ** Compan   | ion Registration fee  | \$                     |        |
| Companion Fees include all scheduled luncheons/breakfasts listed<br>on Companion schedule, tours/transportation, Fun Night and<br>President's Ball  |  |                                |                                     |                           | Additional 7  | -   | \$                     | _      |
|   | UNTIL<br>APRIL 15                                    | AFTER<br>APRIL 15              | ON-SITE<br>(subject to avail        | lability)                 |   |   |                        |        |
|   |  |                                | × 5                                 | iaointy)                  | Sub Tota  | 1:  | \$                     | _      |
| Members (full Conference)<br>Members (Single day)<br>ndicate day: Thursday  | \$ 495.00 \$ 570.00<br>\$ 250.00 \$ 300.00<br>Friday | \$ 650.00<br>\$ 375.00         |                                     | GST (5%) (I               | R10697097)  | \$  | _                      |        |
|   |  |                                | ſ                                   | TOTAL A                   | MOUNT   | \$  |                        |        |
| Non-Member (full Conference)<br>Non-Member (Single day)   | \$ 300.00  | \$ 670.00<br>\$ 350.00         | \$ 750.00<br>\$ 400.00              |                           |   |   |                        |        |
| Indicate day: Thursday  | Friday   |                                |                                     | ]                         | PAYMEN  | T METHOD  |                        |        |
| <sup>k</sup> Student (full Conference)  | \$ 250.00  | \$ 295.00                      | \$ 395.00                           |                           | CI D  |   |                        |        |
| <sup>k</sup> Student (Single day)<br>Indicate day: Thursday   | \$ 40.00 \$ 50.00<br>Friday                          | \$ 50.00                       | \$ 75.00                            | Cheque (Payable to CSC) # |   |   |                        |        |
| ** Companion  | \$ 425.00  | \$ 470.00                      | \$ 595.00                           |                           | Visa  | MasterCard  | American Express       |        |
| Additional Companion  | \$ 495.00  | \$ 570.00                      | \$ 650.00                           |                           |   |   |                        |        |
| Single day registrations inclu  | de technical se                                      | essions                        |                                     | C                         | ard Number  | :   |                        |        |
| & scheduled lunch only.   |  |                                | E                                   | xpiry Date:               |   | Security code   |                        |        |
| ADDITIONAL TICKETS<br>Full conference and companion registrations include one of<br>each of the following, order additional tickets ONLY for guests |  |                                |                                     |                           | Date:   |   |                        |        |
| FUN NIGHT \$150.00  | PRESIDEN   | T'S BALL                       | \$ 95.00                            | S                         | ignature:   |   |                        |        |
| # of tickets required: # of tickets required:   |  |                                |                                     |                           | agistanad "T  | alagatas" will not be   | normittad on the       |        |
| IMPORTANT:  |  |                                |                                     |                           | Registered "Delegates" will not be permitted on the<br>Companions program.                            |   |                        |        |
| Please send payment with regist<br>will receive confirmation of the<br>All registrations are non-refund<br>conference dates. Cancellations          | ir registrations<br>able/non-trans                   | s via fax/e-r<br>sferable with | nail, or post.<br>nin 2 weeks befor | re                        | architectur<br>required a<br>be register  | e, engineering, or tec<br>t the registration desk<br>ed prior to conference | - space is limited and | d must |
| a \$100 cancellation fee will be charged.   |  |                                |                                     |                           | ** One Companion for every Delegate registration; each additional Companion will be at Delegate rate. |   |                        |        |

Mail/fax to:**CSC (Construction Specifications Canada)**, 120 Carlton Street, Ste 312 Toronto, Ontario, M5A 4K2 Telephone 416-777-2198, Fax 416-777-2197 (Toronto) 800-668-5684 (Canada) Web site: www.csc-dcc.ca

#### **CSC** Toronto Chapter Nominations and Elections

The Toronto Chapter Nominating Committee presents the slate of officer's positions for election for the 2013/2014 Toronto Chapter Executive, in accordance with the by-laws of CSC.

We invite you to make additional nominations using the form below. Be sure to have your nominee's signed consent and proper number of nominators for each office.

Nominations should be mailed/faxed to: Donna Fournier, Secretary, CSC Toronto Chapter P.O. Box 349, Pontypool, ON, L0A 1K0; Fax: 1-888-494-9350

The form must be postmarked or facsimile date stamped no later than March 15, 2013 to be valid.

#### **Nomination Form**

**Toronto ChapterOfficer Positions:** 

- O Director
- Vice Chair
- Architectural Officer
- **O General/Trade Contractor Officer**
- Engineering Officer

- O Interior Design Officer
- Manufacturer/Supplier Officer
- **O** Professional Development Officer
- Specifications Officer

## THREE NOMINATORS ARE REQUIRED FOR EACH OFFICE. USE A SEPARATE FORM FOR EACH NOMINATION

| Name of Nominee:                | _ Membership Classification: |                           |  |  |
|---------------------------------|------------------------------|---------------------------|--|--|
| <u>(1)</u>                      |                              |                           |  |  |
| Nominator's name (please print) | Signature                    | Membership Classification |  |  |
| <u>(2)</u>                      |                              |                           |  |  |
| Nominator's name (please print) | Signature                    | Membership Classification |  |  |
| (3)                             |                              |                           |  |  |
| Nominator's name (please print) | Signature                    | Membership Classification |  |  |
| I AGREE TO SERVE                | IN THIS OFFICE               | IF ELECTED:               |  |  |
| Nominee Signature:              |                              | Date:                     |  |  |
|                                 |                              |                           |  |  |
|                                 |                              |                           |  |  |
|                                 |                              |                           |  |  |
|                                 |                              |                           |  |  |

#### **The Toronto Specifier**

# 2012/2013 Executive Committee

#### **Chapter Director**

Steve LeBlanc, CTR CGI Contract Glaziers Tel: (416) 659-6018 sleblanc@contractglaziers.com

#### Vice-Chair

Mark Clemmensen, B.Arch, RSW, LEED AP TechSpecs Consulting Tel: (905) 442-4034 mark@techspecsconsulting.com

#### **Specifications Officer**

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#### **Membership Committee Officer**

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#### **Program Committee Officer**

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#### **Manufacturer/Supplier Officer**

Brian Baird, CTR DOW Building Solutions Tel: (416) 540-7382 <u>bkbaird@dow.com</u>

#### **Architectural Officer**

Brian L Abbey, Technologist OAAAS. M.A.A.T.O. BSSO. A.Sc.T. CSC. BCQ. Adtek Building Consultants Tel: (416) 932-3278 brian.abbey@adtekbuilding.com

Media Committee Officer (Newsletter Editor)

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#### No Frills Trade Show Committee Chair

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Media Committee Officer (Media Content Co-ordinator)

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#### **CSC** - Toronto Chapter

#### **Past Chair**

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#### Secretary

Donna Fournier CSC Toronto Chapter Tel: (888) 494-9350 djfournier@csctoronto.ca

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March 2013