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the Grand Valley Specifier

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UPCOMING CHAPTER EVENTS

- Lunch Seminar Jan 18/'17
Social Media
- Lunch Seminar Feb 15/'17
Specifying & Conflict in Constr'n
- Lunch Seminar Mar 22/'17
Inside the Mind of a Specifier
- Lunch Seminar Apr 12/'17
Mock Bid Closing
- Connections Café . May 11/'17
@ The Pines in Cambridge
- Golf Social Jun 20/'17
@ Doon Valley Golf Course

CSC GVC'S ANNUAL CONNECTIONS CAFÉ CALL TO SPONSORS

CSC Grand Valley Chapter is pleased to cordially invite our membership and local construction community to participate in our upcoming 3rd Annual Connections Café. Rather than the traditional trade show event, we have chosen a more relaxed and social setting where industry colleagues can meet to exchange information and develop business contacts.

The Grand Valley Chapter of Construction Specifications Canada would like to extend this opportunity for your firm to become a sponsor of this event. CSC will acknowledge your sponsorship by displaying your company logo at the venue. The first twenty sponsors to confirm by April 7th, 2017 are being guaranteed an opportunity to network with design and construction professionals, PLUS, a new added bonus this year for sponsors: **SPONSOR SHOWCASE!**

Please join us for a very relaxing evening of socializing with clients, industry colleagues and friends.

COST TO SPONSORS: INCLUDES 11 TICKETS

CSC MEMBERS = \$495.00 + HST = \$559.35

NON-MEMBERS = \$695.00 + HST = \$785.35

LOCATION: The Pines

115 Fountain St S, Cambridge, ON

DATE: THURSDAY, MAY 11, 2017

TIME: 5:00PM TO 8:00PM

SPONSORS REGISTER THROUGH KARELO AT:

<http://www.karelo.com/register.php?BID=611&BT=10&Ev=16882>

FOR MORE INFORMATION, PLEASE CONTACT GRANDVALLEY CHAPTER BY EMAIL AT cscgrandvalley@gmail.com

VIEW THE OFFICIAL FLYER ON OUR WEBPAGE:

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CSC Grand Valley Chapter

CSC (Construction Specifications Canada) is a national multi-disciplinary, non-profit association with chapters across Canada. CSC is committed to ongoing development and delivery of quality education programs, publications and services for the betterment of the construction community.

FOLLOW US:



**GRAND VALLEY
CHAPTER EXECUTIVE****Cathie Schneider, CTR***Stonequest Inc.*

Chapter Chair & Secretary

Russ Snow*W.R. Meadows*

Chapter Director

Susan Cunha*ssstudio.ca*

Vice Chair & Treasurer

Stefanie Hargest*Boehmers (Hargest Block Ltd)*

Membership Officer

Joanna Wcsilo*GHD Ltd.*

Program Officer

Paul Gerber*Archispectrual Consulting Corporation*

Education Officer

Sheri Thompson,*MMC International Architects Inc*

Architectural Officer

David Boyle, CTR*W.R. Meadows*

Manufacturer's Officer

Zofia Sawkiewicz*GHD Ltd.*

Specifications Officer

Douglas Pinnell*Mumby Insurance Brokers Inc.*

Marketing Officer

Carlos Alegre, P.Eng*Monteiro Masonry*

Communication Officer

We are looking for a few members to join the executive to help develop and maintain activities with construction related groups to advance the goals of CSC within our industry.



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DIRECTOR'S REPORT

by Russell Snow (abbreviated and edited by Carlos Alegre)

*First of all, I would like to say that I am very excited to have been elected into this position and I hope that I can contribute to the continued growth and success of the **Grand Valley Chapter**. Following in the footsteps of Colin Goheen is going to be difficult as he had done a fantastic job and should be commended for everything he had done. My first order of business as Director was to attend the Fall Board Meeting of the CSC on October 21-23 and represent our Chapter.*

My report is broken down into two sections. The first is the Grand Valley Director's Report. This is the report that I had presented at this meeting. The second section is the Report from the Board of Directors' Meeting.

GRAND VALLEY DIRECTOR'S REPORT**Financial:**

Our Chapter continues to be in a positive cash flow position with the majority of income coming from our monthly luncheon seminars. To aid in covering costs, we have increased our luncheon fees.

As we move forward, we are looking at re-evaluating the cost that we charge for Educational programs and discussions at the Board level are moving forward to hopefully make the costs consistent across the country.

Membership/Communications:

Communication and marketing continue to become stronger each month and the talents of the Executive are moving the Grand Valley Chapter to the next level. Our website is monitored and updated regularly. Last season we circulated 3 eSpecifiers and we are planning for 4 this 2016/17 season. Our current membership is 47.

Professional Development/Education:

During the 2015/16 season, we hosted 6 luncheon seminars between September 2015 and April 2016. The Grand Valley Chapter averaged approximately 15 people at each of the luncheon seminars. Given the size of membership, it works out to about 33% attendance.

We have had a successful start to the 2016/2017 schedule starting with a plant tour at Boehmers, followed by monthly luncheon seminars. We have some exciting offerings for the remainder of the season and I urge you to attend.

Technical/Programs:

The Grand Valley Chapter had not hosted any technical programs for the 2015/2016 season. Currently we are looking at potentially hosting a PCD course starting in January of 2016 assuming that we get enough students and are able to secure a teacher for the course.

Awards:

Program Directors Award – Russ Snow, EMTT work

National Award of Merit – Cathie Schneider & Susan Cunha – for work on Student Design Competition Chapter Award of Merit – Colin Goheen, Jane Fish

Membership – John Clincek 45 years, Chris Johnson 30 years, Colin Goheen 20 years, Cathie Schneider 15 years, Joe Ippolito 15 years, Dean Garbutt 15 years, Susan Cunha 10 years

Chapter Marketing Strategy:

Grand Valley has developed a sponsorship package which has been finalized and distributed to the membership. We have already had some interest and companies signed up for the 2016/2017 season. This can be viewed on the website and provides up to 24% savings for a sponsor to participate.

Continuation of relationships with SW Ontario Design School Faculty and Students.

Targeted approach to consultants for 2016/2017 on program topics.

Nominations:

Elections were held at our June 2015 Executive Meeting and Chapter Executive and officers are posted on the website.

Liaison:

Grand Valley Construction Association—Allow use of their facility free of charge.

Grand Valley Society of Architects—We continue to reach out to the GVSA members.

Universities & Colleges—Through the Design Competition we are strengthening our relationships.

Other Activities:

Connections Café hosted in May at The Museum in Kitchener with great success. 140 tickets were turned in by attendees including architects, interior designers, developers, City officials, landscape architects, specification writers, architectural technologists, contractors and manufacturers. There were 18 sponsors.

Golf Tournament held in June at Innerkip Golf Course. This was a successful event with 24 people in attendance and had 5 Competition sponsors and 10 hole sponsors.

CSC Ski Day in February at Alpine Ski Resort. There were 9 people in attendance and all had a great time.

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DIRECTOR'S REPORT cont'd

by Russell Snow (abbreviated and edited by Carlos Alegre)

REPORT ON FALL BOARD OF DIRECTORS MEETING

Following is communication of some of the actions from the CSC Board of Directors' Meeting

STRATEGIC PLANNING SESSION

Reference was made to the CSC Strategic Plan and noted that it needs to be updated regarding dates and metrics. It was noted that there will be a working session on the Strategic Plan at the Spring BOD meeting.

MARKETING COMMITTEE UPDATE

A presentation was made by Kaz Kanani on behalf of the Marketing Committee with regards to the National Marketing Campaign, suggesting updates to the current literature, revival of "I AM CSC", and development of a couple new initiatives.

EDUCATIONAL PROGRAMS AND INSTITUTIONS

Discussion revolved around the fact that CSC needs to develop a National Education Brand as CSC is not well known to the industry as a whole and promotion does vary across the country.

TSC UPDATE

Mila Legge made a presentation on the current status of CCDC Documents and what to expect in the future.

Paul Gerber reported on the inaugural meeting of the Joint Government/Industry Working Group on the Quality of Design Documents Meeting. The group's primary focus will be on issues of quality documents as it pertains to government agencies. Paul also discussed how the IBC is developing a Manual of Practice for the industry and CSC is being represented by Claude Giguere, reviewed the MMTT and PPD reports, and touched on the Omniclass.

ECC UPDATE

David Boyle noted that the EMTT has been quiet and most likely only meet once a year to review comments or concerns received regarding the education courses. He informed the group that Chris Lance, CCCA is the current chair of the EMTT. Specifier is not completely translated into French and the PCD is scheduled to be translated next. Looking into the updating of the PCD and TR online as well as developing an online version for the Specifier and CCA courses. CSC is looking for topics to present as webinars.

MEMBERSHIP

Greg Hofsted noted that the Executive Council is recommending membership dues for 2017 will be unchanged. Membership as of January 2016 was 1765 as opposed to 1749 as of January 2015. It was also noted that the Quebec Chapter has been revitalized.

CONFERENCE UPDATE

Wyatt Eckert noted that the Conference 2017 in Kelowna is on track and technical program draft is in place. Future Conference hosts, as follows:

- 2018 - Edmonton
- 2019 - Saskatoon
- 2020 - Montreal
- 2021 - Regina

Eckert indicated that any Chapter interested in hosting Conference 2022 should prepare a presentation for the Spring Board meeting and should notify the office of their intentions.

ADMINISTRATION MANUAL

Franjic provided an update and noted that Part 1-3 and Part 7 are complete and will be posted to the website. The goal is to have it all completed by May 2017.

Respectfully submitted,

Russell Snow

CSC Grand Valley Director

(VISIT OUR WEBPAGE TO VIEW THE FULL UN-EDITED REPORT grandvalley.csc-dcc.ca)



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MEMBER RECOGNITION

We would like to Recognize the following members for their many years of loyalty.

CONGRATULATIONS!**John Clinckett**

John Clinckett Architect
45 Years

Chris Johnson

TriSPEC Ltd.
30 Years

Joe Ippolito

Arriscraft
15 Years

Dean Garbutt

Quikrete
15 Years

Cathie Schneider

Stonequest Inc.
15 Years

PLANNING ON ATTENDING MULTIPLE LUNCHEONS THIS YEAR??

Purchase your booklet of **seven (7) luncheon seminar tickets** through Karelo. Tickets do not expire and can be shared with colleagues or clients.

Sign up NOW to SAVE!!

<http://www.karelo.com/register.php?BID=611&BT=10&Ev=16604>

*Offer available to CSC members only.
Tickets not valid for Xmas Luncheon.*



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Meeting Notice – Lunch Seminar Inside the Mind of a Specifier

with guest speaker, Paul Gerber, Archispectural Consulting Incorporated

Seminar Overview

Success in specifying comes from a number of factors besides attitude, experience and knowledge. A big factor comes from the relationships Specifiers build with Product Reps.

But how do Product Reps build those relationships with Specifiers? What is involved in the process of specifying? What are Specifiers looking for? How can Product Reps help?

Come out and get the perspective of at least one Specifier...there may be some nuggets that help you succeed in building those relationships!

About the Presenter

Paul Gerber is the President of Archispectural Consulting Inc., offering specifications consulting services to architects, engineers, owners and manufacturers across Canada. During his 26+ year architectural career, Paul has been involved in all aspects of the architectural business from drawing production to contract administration, finally landing in his current role of specifying. His thorough understanding of building science and building products coupled with a keen eye for detail, an in-depth knowledge of contractual agreements, the bidding process, specifications standards and his ability to look at the coordination of individual products and systems into the overall project scope; Paul is able to positively affect the construction documents at all stages of the project.

LinkedIn: <http://ca.linkedin.com/pub/paul-gerber-csc-csi/9/64a/653>

Twitter Handle: @PaulDGerber

Who Should Attend?

Architects, Engineers, Specifiers, and Consultants
Owners and Property Managers
Builders, Developers, and Contractors
Manufacturers, Suppliers, and Distributors

When: March 22nd, 2017

Time: 11:30-12:00 Networking
12:00-1:30 Lunch and Presentation

Where: Grand Valley Construction Association (GVCA)
25 Sheldon Drive, Cambridge, ON N1R 6R8

\$25 Members * \$35 Non-Members * Students \$10

<http://www.karelo.com/register.php?BID=611&BT=10&Ev=16973>

Please register and make your payment through Karelo no later than **March 20, 2017**

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THIS COULD BE YOUR FEATURED PROJECT
 CONTACT CARLOS ALEGRE FROM THE CSC GRAND VALLEY CHAPTER EXECUTIVE
 TO FIND OUT MORE ABOUT HAVING YOUR PROJECT FEATURED IN OUR E-NEWSLETTER!
cscgrandvalley@gmail.com

rbl RIVERBANK LOFTS



RIVERBANK LOFTS

A \$55 Million+ redevelopment of the former American Standard property in Hespeler. The redevelopment will strike a balance between new investment and recognition and inclusion of history. Project features "The Standard", a new luxury 153-unit rental apartment building with a ground floor retail unit with patio and parkette along the Speed River. The conversion of the prominent riverside 1800s former mill building to 42-unit condo units branded as "Riverbank Lofts" will be accompanied by the preservation of a 2,500 sf historical building, and the creation of an open space feature re-using existing materials. The project is seen as a key component of the revitalization of Hespeler Village, set in a highly desirable location adjacent to the main retail street - Queen Street, with spectacular views of the Speed River and Mill Pond.

HIP
DEVELOPMENTS



Project Location: 19 Guelph Avenue, Cambridge (Hespeler)
Size and Scope: 153 Unit Apartment Building and
 Conversion of Former Mill to 42 Condo Units
Project Cost: Approximately \$55 Million+
Project Duration: March 2016—March 2018 (anticipated completion)
Developer: HIP Developments
Constructor: Melloul-Blamey Construction
Consultants: ABA Architects, MTE Consultants, and
 EMCAD Consulting Engineers



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2016/2017 "Tapping the Future" CSC Student Design Competition

Construction Specifications Canada (CSC) Grand Valley and Toronto Chapters are delighted to once again present students of architectural and interior design schools in Ontario with the opportunity to participate in the 2016/2017 "Tapping the Future" Construction Specifications Canada Student Design Competition.



This year's building is located at 137 Glasgow Street and better known in Kitchener as Catalyst 137 in the Belmont Village neighbourhood. It is very big at 475,000 sf, sitting on 24 acres of land. Originally designed as a warehouse, its function and design have remained unchanged over the years. It housed tires; footwear; etc. SRM Architects - the architects of record for its renovation - are currently working on the development of a new campus which will be focused on the "Internet of Things". The location is amazing with its proximity to the Iron Horse Trail, allowing pedestrians, cyclists and joggers to access the future gym, restaurants and cafes.

We believe that utilizing a portion of the building could serve as a project of appropriate scale for the purposes of a school competition. Frank Voisin, the President of Voisin Capital and one of the owners of the building, approached us with his newest project for the purpose of encouraging young design professionals to engage in a relevant, current and trend setting initiative. He suggested that the lobby, the public gathering space inside and the outdoor collaboration space would serve as excellent and workable space for the focus of our competition, and accordingly our theme is "Public Collaboration and Connection".

We encourage you to find out more about this year's building by looking at the following link and support us in communicating to everyone you know:
<http://catalyst-137.com/>

Sincerely,

Cathie Schneider, CTR
 Co - Chairperson, CSC Grand Valley Chapter Chairperson
 Cell: 519-572-5838

Isabelle Champagne
 Co-Chairperson, CSC Toronto Chapter Manufacturer Officer;
 Cell: 647-269-8580

2016 National Award of Merit Recipients for the CSC Student Design Competition
 WE ARE CSC AND WE ARE "TAPPING THE FUTURE"



THIS COULD BE YOUR FEATURE ARTICLE
 CONTACT CARLOS ALEGRE FROM THE CSC GRAND VALLEY CHAPTER EXECUTIVE
 TO FIND OUT MORE ABOUT HAVING YOUR ARTICLE PUBLISHED IN OUR E-NEWSLETTER!
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I CAN SMELL IT!
LUNCH IS NEARLY READY!



WHAT'S ON THE MENU?
MORE IMPORTANTLY, WHAT'S ON TAP?

CONGRATULATIONS JOHN CLINCKETT!!
45 YEARS OF CONTINUOUS MEMBERSHIP!!



YAY!! THE PRIZE TABLE!!
(FIRE EXTINGUISHER NOT INCLUDED)



FEBRUARY 2017 LUNCHEON

SPECIFYING AND CONFLICTS IN CONSTRUCTION



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2016-2017 SPONSORSHIP PROGRAM

The Grand Valley Chapter is excited to introduce our new annual Sponsorship Program! Becoming a sponsor of the Grand Valley Chapter entitles you and your company to many perks and savings!

Sponsorship Level	Bronze	Silver	Gold	Platinum	Diamond
Sponsorship Cost	\$ 75.00	\$ 225.00	\$ 400.00	\$ 880.00	\$ 1,160.00
Regular Cost	\$ 85.00	\$ 270.00	\$ 485.00	\$ 1,065.00	\$ 1,440.00
Sponsorship Savings	13%	20%	21%	21%	24%
Sponsorship Benefits					
Luncheon Sponsorship (One Meeting)	-	-	✓	✓	✓
Luncheon Meeting Tickets	One	Two	Four	Six	Eight
Golf Tournament Registration	-	One	Two	Two	Four
Golf Tournament Hole Sponsorship	-	-	-	✓	✓
Connections Café Sponsorship	-	-	-	✓	✓
Business Card Ad in Specifier	✓	✓	✓	✓	✓
1/4 page Ad in Specifier (One Issue)	-	-	-	✓	✓
1/2 Page Ad in Specifier (One Issue)	-	-	✓	✓	-
Full Page Ad in Specifier (One Issue)	-	-	-	-	✓
Logo Recognition in Sponsors Section of Specifier	✓	✓	✓	✓	✓
Logo Recognition on Chapter Sponsors Webpage	✓	✓	✓	✓	✓

For more information or to register, click on the following link:

<http://www.karelo.com/register.php?BID=611&BT=10&Ev=16603>

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ADVERTISING AND SPONSORSHIP OPPORTUNITIES

BE SEEN! Advertise in the Grand Valley Specifier!

Business Card sized ad space is available for a rolling 1 year period (4 issues per year) and 1/4 and 1/2 page ads are available on an issue-by-issue basis. Advertising costs are as follows:

Ad Size	Orientation	Member Price	Non-Member Price
3-1/2" x 2" Business Card (4 issues)	Landscape /Portrait	\$60	\$100
5" x 3-1/2" Quarter Page (1 issue)	Landscape Only	\$35	\$50
5" x 7" Half Page (1 issue)	Portrait Only	\$50	\$75

For more information, contact us by email to cscgrandvalley@gmail.com

See page 6 for details of our *Sponsorship Program!!*

ARTICLES AND PUBLISHING OPPORTUNITIES

BE HEARD! Publish your idea in the Grand Valley Specifier!

Share your knowledge with your peers while gaining recognition for your contribution to the betterment of the construction profession in your community.

We would love to hear from you if you are interested in publishing any technical articles, upcoming events, or announcements in the Grand Valley Specifier. Ideas are also always welcome.

Send your information electronically by email to cscgrandvalley@gmail.com



Setting the Standard

2017

**CONFERENCE
KELOWNA • BC**

May 24 – 28, 2017

**Click the Logo Above to access the Registration Form.
REGISTER TODAY!!!**

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SPECIAL REMINDER FROM CSC GVC: WHY SPECIFY???



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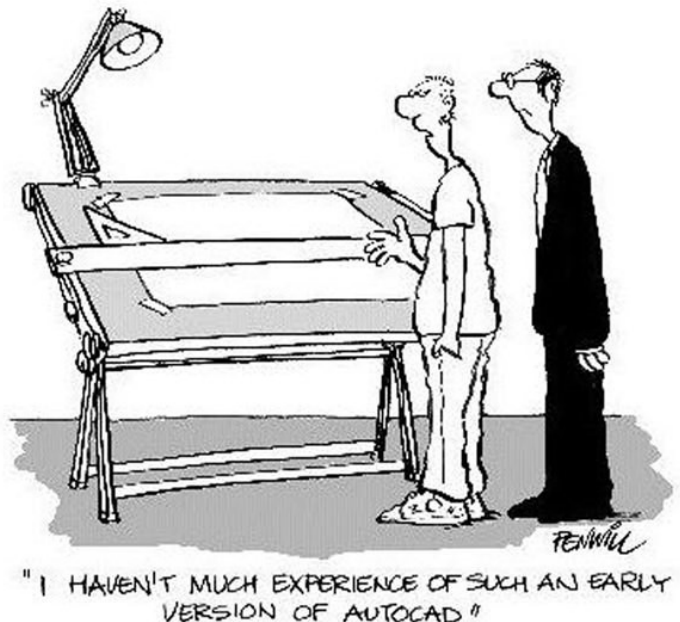


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SPECIFIERS HAVE A SENSE OF HUMOUR TOO!! FEATURE COMIC STRIP



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Setting the Standard

2017

**CONFERENCE
KELOWNA • BC**

May 24 – 28, 2017



Kelowna

“Setting the Standard” are not just words but the philosophy of the host of CSC Conference 2017 in Kelowna, BC. The CSC Vancouver Chapter Conference Committee promises a Technical Program that will have something for everyone, from the seasoned veterans to the young professionals of the construction industry. There will be plenty of opportunities to network, learn about new products and services and to connect with conference sponsors.

Kelowna boasts all the amenities of a major city: fine dining, unique shops and vibrant culture yet orchards, vineyards and championship golf courses thrive within a short drive of the downtown core. Spectacular vistas await those ready to explore.

Have a part in “Setting the Standard” and make your plans to join us in Kelowna, BC.



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